

Energy Review

Feedback template

Company: **CARTESIAN – DERMOD RANAGHAN**

**12%
SAVING**

How did you find the experience?

Easy, we had a renewal coming up and didn't have a lot of time; therefore we had to move fast. I found the inholborn representative to be very knowledgeable and able to provide excellent information very quickly.

How long did everything take?

The switch over was very easy. In total I would say around 4 hours were spent on this contract. 2 hrs were spent working with the inholborn team and for my own comfort I spent another 2 hours verifying all the information and data I was given.

How difficult was the process?

Not difficult at all, in fact it was easy.

What results were achieved for you?

I'm happy with the overall outcome; we saved 12% on our yearly energy cost.

NOTE: Like all businesses in the Holborn business improvement district Cartesian pay a 1% levy on their business rates to help support inholborn, with a small amount of time they have been able to achieve over 2.5 times their investment on this initiative alone.

How do you rank our representative?

Very good, he has good market knowledge and invaluable contacts. The inholborn representative did say that he would follow up with even more information, but I asked him not too as this deal is now done and we would like to move on to the next opportunity.

Do you plan on working with us in the future?

Yes. Next week we are reviewing mobile phones, stationary, cleaning and our existing photocopier contract with the inholborn procurement team.

What was good?

Cost savings!

Insight into the market allowed us to make quick informed decisions.

What could have been improved?

Improvements are going to come by building the client base and increasing leverage with the suppliers.